

Comforts of Home



HOME PERFORMANCE CONTRACTOR

BALTIMORE 410-356-4016 | WESTMINSTER 410-875-5700 | AIRPLUMBINGHEATING.COM

FALL HOME MAINTENANCE TIPS

Fall is the perfect time to take care of basic maintenance around your home to ensure your comfort throughout the coming winter months. Here is a list of tasks that we recommend to get you ready for the season.

1. Clear away leaves or debris from your outdoor HVAC unit and trim back shrubberies or trees that are encroaching. This will enable the unit to run more efficiently and allow a technician to access it for service.
2. Clean leaves out of gutters to prevent blockage and leaks along the gutter line. This also helps prevent ice buildup once winter arrives.
3. Change or clean the filter on your furnace. A clean filter will help reduce the amount of dust, pet dander, and other airborne particles that circulate throughout your home. It will also help your system run more efficiently.
4. Consider purchasing a maintenance agreement to lower your energy bills and extend the life of your HVAC equipment. This whole home maintenance plan includes annual precision tune-ups of your furnace and air conditioning, so your equipment will run more reliably and efficiently.



CO-OWNER SPOTLIGHT



TOM BEDER

Tom Beder is an HVAC service technician who loves what he does and always wants to leave his customers with a smile. Tom has been with the Air, Plumbing & Heating Solutions family for four years. He is honest, hardworking, and takes great pride in his work. When Tom isn't installing a new furnace or fixing the AC, you'll find him out in the sunshine in the summer and snowboarding in the winter.

A LETTER FROM ALAN

A lot is happening here at Air, Plumbing & Heating Solutions!

Since joining HB McClure Company, we now have more techs and more resources to serve your home's heating, cooling, and plumbing needs. Here are just a few of the ways our employee-owners are able to better serve you.



Convenient Contact Options

- Call anytime, even after hours, to speak to a friendly customer service representative.
- Use our online chat to get in touch with our team.
- Enjoy our no-hassle scheduling.

Prompt, Courteous Service Calls

- Fully equipped residential service repair technicians are in your neighborhood.
- Most calls are repaired or resolved on the first visit.
- Technicians are respectful of your time and arrive within the appointment window.
- Staff keeps you informed of any schedule changes.

System Installations

- Quote requests for system replacements are delivered quickly.
- Your installation date is promptly scheduled.
- Most system replacements are installed in one day.

For nearly 35 years, Air, Plumbing & Heating Solutions has been building lasting relationships in the communities we serve.

Thank you for your loyal patronage.

Sincerely,

Alan

Alan Schwarzschild, Vice President
Air, Plumbing & Heating Solutions

SAFEGUARD YOUR HOME FROM WATER LEAKS



From faucets and toilets to washing machines and water heaters, water leaks can occur in a number of places around your home. One safety device that can help prevent disaster and put your mind at ease is Flood Stop. Flood Stop is a simple valve that can be installed on every appliance that uses water. Flood Stop valves prevent flooding by detecting the water leak as soon as it starts and shutting off the water supply.

If you are away from home for business or travel or you have a vacation home that is only used periodically, adding these valves is a great way to get added peace of mind. You can also check with your insurance provider to see if they offer a discount on your homeowner's policy when you add a leak detection device.

To learn more about Flood Stop and other water leak detection and prevention devices, call the expert plumbers at Air, Plumbing & Heating Solutions.

WATER SOFTENING CAN SAVE UP TO 20% ON ENERGY

Most of the U.S. has hard water that contains a high mineral content, most commonly calcium and magnesium. Hard water can leave your hair looking dull and your skin feeling dry. It can also build-up in water heater tanks and on showerheads and faucets, causing them to lose efficiency and function.

The easiest way to control hard water in your home is by installing a water softener. A water softener is connected to the incoming water supply and uses salt to remove calcium and magnesium from the water. The resulting softened water alleviates the effects of hard water and provides enjoyable benefits, such as:

- smoother, softer hair and skin.
- longer lasting water heater and appliances.
- softer fabrics and brighter colors after washing.
- less scale buildup, staining, and soap residue on sinks, showers, and dishes.
- up to 20% yearly savings on energy due to greater water heating efficiency.

To learn more about our water softeners and plumbing services, call Air, Plumbing & Heating Solutions at 410-356-4016.

PROTECT YOUR FAMILY WITH A CARBON MONOXIDE DETECTOR

Carbon monoxide (CO) is a colorless, odorless, poisonous gas that is associated with fuel-burning appliances such as furnaces, stoves, water heaters, fireplaces, and generators. When these appliances are poorly installed, improperly used, or incorrectly ventilated, they can cause CO to build up in your home. CO detectors are designed to alert you if CO reaches dangerous levels, and some CO detectors are more sensitive than others.

Air, Plumbing & Heating Solutions recommends a National Safety Institute (NSI) 3000 Professional Grade Low Level CO Monitor, which is designed to detect CO levels as low as 5 parts per million (ppm) and sounds an alarm at 15 ppm. (Compare to the typical 50 to 70 ppm of retail CO detectors.) The NSI 3000's greater sensitivity helps protect infants, children, the elderly, and highly sensitive or ill people that may be affected at lower levels of CO than healthy adults.

Every home with a fireplace or fossil fuel burning system should have a certified CO detector. If you have sensitive family members in your home, we strongly recommend the added protection of an NSI 3000 Low Level CO Monitor. Your trusted advisor at Air, Plumbing & Heating Solutions can help you understand how the CO detector works and select the best place in your home for installation.

For more information about CO detectors and other home safety devices, call us at 410-356-4016.



DUCTLESS MINI SPLITS: NO DUCTWORK. NO PROBLEM.

When homeowners think of traditional heating and cooling options, the short list usually comprises heat pumps and electric, gas, and oil furnaces. But what choice do you have when you don't have ductwork?

The answer is a ductless mini split.

A ductless mini split, or simply "mini split," is a heating and cooling solution for areas in which ductwork is unavailable. A mini split is a small wall-, ceiling-, or floor-mounted unit that operates like an air-sourced heat pump but on a smaller scale. Each unit is dedicated to a single room or space, and multiple indoor units can be connected to a single outdoor unit.

Mini splits are an effective choice when adding ducting is undesirable or when a renovation expands the living space beyond the capacity of the home's main HVAC system. Mini splits are also useful for rooms over the garage or areas that are only used intermittently.

To find out if a mini split is right for your heating and cooling needs, talk to an Air, Plumbing & Heating Solutions home comfort advisor.



PROTECT YOUR HVAC AND PLUMBING SYSTEMS WITH A MAINTENANCE AGREEMENT

A maintenance agreement is a whole home maintenance plan that can lower your energy bills and protect your home's HVAC and plumbing systems from unexpected and costly breakdowns.

With annual precision tune-ups and inspections, your equipment and systems will run more reliably and efficiently, and you'll reduce your risk of surprise repairs.

Get peace of mind with an Air, Plumbing & Heating Solutions maintenance agreement. Call today at 410-356-4016 to enroll.



A MAINTENANCE AGREEMENT INCLUDES:

- Annual furnace tune-up, including carbon monoxide check
- Annual plumbing safety inspection and testing
- Annual air conditioning tune-up
- 15% OFF all HVAC and plumbing repairs
- 24/7 emergency service
- No overtime charges
- Priority service



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Air Solutions

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Randallstown, MD 21133
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MD HVAC #5864
MD Plumbing #10218

GREAT SAVINGS FROM AIR, PLUMBING & HEATING SOLUTIONS

SAVE UP TO \$9,100

ON A LENNOX® HOME COMFORT SYSTEM*

*Includes max Lennox rebate of \$1,600 plus max utility home performance Energy Star® rebate of \$7,500. Some restrictions apply. Qualifying system must be installed by 11/29/19. Financing available for those who qualify. Call for details.

\$75 OFF WATER HEATER WITH FLOOD STOP*

*Valid only for residential customers in the Air, Plumbing & Heating Solutions service area. May not be combined with other offers. Offer expires 11/29/19. Call for details.

\$25 OFF HEATING, COOLING, PLUMBING REPAIRS*

*On qualifying repairs over \$125. Valid only for residential customers in the Air, Plumbing & Heating Solutions service area. May not be combined with other offers. Offer expires 11/29/19. Call for details.

\$50 OFF HEATING, COOLING, PLUMBING REPAIRS*

*On qualifying repairs over \$250. Valid only for residential customers in the Air, Plumbing & Heating Solutions service area. May not be combined with other offers. Offer expires 11/29/19. Call for details.

WE'RE ALWAYS HIRING!

The employee-owners of Air, Plumbing & Heating Solutions are always looking to add more great people to our team.

If you or someone you know is interested in a career with our growing company, contact Human Resources at **410-356-4016**.